

OXFORD COMMERCIAL PROFILE



GREG JOHNSTON

Partner

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References: www.oxfordcommercial.com/gjohnston

SERVICES:

Greg Johnston aggressively represents office tenants and buyers in finding, negotiating and securing the most flexible lease agreements and contracts with the best possible terms for his clients. He has negotiated hundreds of office lease and acquisition agreements. His client testimonials tell it best.

EXPERIENCE:

Greg has been with Oxford since 1998, and was the Top Producer in 2009 out of 29 producers. He began his career as a Property Manager with Trammell Crow/Houston, managing 65 commercial buildings comprising 5,000,000 square feet. He handled all relations with 200 tenants and consulted frequently with legal counsel regarding interpretation, enforcement and negotiation of lease agreements.

For 6 years, Greg was a Top 5 producer at Coldwell Banker Commercial as an Office Tenant Representation Consultant. Afterwards, Greg spent 6 years representing Lloyds of London underwriting environmental and pollution liability risks.

PARTIAL LIST OF CLIENT

Advocate MD Insurance Company	H&R Block Financial Services
Aerotek	Halcrow Engineering
Amherst Securities	Long, Burner, Parks, DeLargy
Art Institute of Austin	The Medical Institute
Arts + Labor, Inc.	Reliant Energy
Avenue One Properties	Renaissance Systems
BMC Software	Seagate Technology
Boy Scouts of America/Capital Area Council	Society of American Magicians
Brown & Brown Insurance	Stone, Loughlin & Swanson
Confidential Major Energy Company	Surveying And Mapping, Inc.
Cranial Technologies	Texas Cable Association
CWS Capital Partners	TRW
Ewbank & Byron	Wind Energy Transmission Texas
Graeber, Simmons & Cowan	

EDUCATION

Graduate of Ole Miss (BBA Banking & Finance)
Attended the University of Mississippi School of Law

AFFILIATIONS

Greg is an Eagle Scout from Tupelo, MS. He is active in the Real Estate Council of Austin, Commercial Leasing Brokers Association, Boy Scouts of America, CE-Bar Fire Dept. (Rookie & Fireman of the Year; Engineer), Hill Country Bible Church, Legacy Broadcasting Foundation, the YMBL Austin Sunshine Camps and Sunshine Foundation. He serves in Board leadership, event planning, service and fund raising positions for these organizations.