



## RHONDA TOMING

Capital Markets / Investment Sales  
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### PROFESSIONAL EXPERIENCE

Rhonda Toming has 26 years of commercial real estate experience and specializes in representing institutional, private and corporate investors in the disposition of their office and industrial assets. Since 1997, Rhonda has been instrumental in many major transactions having an aggregate value of more than \$2B, making her a consistent top producer during her tenure as an investment broker.

Ms. Toming began her career in 1984 as an office leasing agent with a major Dallas development firm. She later worked on many large portfolio sales for the RTC, until she joined GE Capital as an asset manager responsible for managing and disposing \$470M of single transactions across the country. In 1997, she joined the Financial Services division of The Staubach Company transacting over \$1.3B worth of investment sales for various clients in multiple markets. Prior to her relocation to Austin, she led the investment division for Fischer Financial acquiring several exclusive national disposition assignments for Fortune 50 companies such as Nortel, Alcoa, SAP, and Regions Bank.

### AREAS OF EXPERTISE

INVESTMENT SALES  
SINGLE TENANT SALE LEASE BACK  
CORPORATE REAL ESTATE FINANCE ADVISORY

### SELECTED CLIENTS: INVESTORS

PRUDENTIAL REAL ESTATE INVESTORS	BEHRINGER HARVARD	WALTON STREET
WELLS FARGO BANK	CATELLUS	GE CAPITAL REAL ESTATE
CROW HOLDINGS	VALENCIA HOTEL PARTNERS	SIMMONS VEDDER
FARMERS PENSION TRUST		

### SELECTED CLIENTS: CORPORATIONS

JOHNS HOPKINS UNIVERSITY	AUSTIN ENERGY	FEDERAL EXPRESS CORP
WELLS FARGO	AT&T	LNR PARTNERS
SETON HOSPITAL	APPLIED MATERIALS	CYPRESS SEMICONDUCTOR
ORIX CAPITAL		

Rhonda graduated from the University of Texas at Austin in 1984 and actively serves on the executive board of the Urban Land Institute (ULI) Austin and a full private member of ULI and RECA. She is a former member of Zell Lurie School of RE and NMHC.

## TOMING SELECTED TRANSACTION LIST

PROPERTY	CLIENT	NRSF	LOCATION	SALES PRICE
Gateway Park	Nortel Networks	1,400,000	Raleigh, NC	\$135,000,000
5 Portfolios/111 Properties	Regions Bank	2,400,000	14 States	\$128,000,000
Hawthorne Airport	Vought Aircraft	209 Acre Campus	Hawthorne, CA	\$79,000,000
ARCO Headquarters	Brandywine/SAP	204 Acre Campus	Newton Square, PA	\$74,000,000
Galatyn Park	Prudential	500,000	Richardson, TX	\$72,000,000
400 W. Capitol Avenue	Regions Bank Private	630,000	Little Rock, AR	\$39,250,000
Triad Technology Center	Johns Hopkins/Private	101,386	Baltimore, MA	\$37,800,000
1901 Lakeside Drive	Nortel Networks	215,000	Richardson, TX	\$32,000,000
5000 Campus Drive	WV Carey	359,000	Santa Clara, CA	\$29,500,000
Cypress Surgery Center	Private	79,816	Wichita, KS	\$26,200,000
1700 Research Park	Nortel Networks	287,000	Billerica, MA (Boston)	\$26,000,000
1900 Lakeside Drive	Nortel Networks	235,000	Richardson, TX	\$26,000,000
Sunrise Circle	Nortel Networks	160,000	Sunrise, FL	\$24,000,000
Park Meadows Corporate Center	Farmers Pension	135,144	Denver, CO	\$22,800,000
Williams Tech Park	Crow Holdings	122,696	Herndon, VA	\$22,100,000
MacArthur Park	Security Capital	165,000	Las Colinas, TX	\$22,000,000
Southeast Austin R&D/Industrial Portfolio	UBS Brinson	300,000	Austin, TX	\$21,000,000
Westerre I and II	Westbrook Partners	162,622	Richmond, VA	\$20,100,000
630 Rochelle Drive	Siplast	81,750	Irving, TX	\$14,500,000
McNeil Consumer Healthcare Facility	Johnson & Johnson	177,076	Austin, TX	\$14,500,000
Michael Angelos HQ and Manufacturing Facility	GE Capital	131,000	Austin, TX	\$13,905,000
901 E. Corporate Center	Nortel Networks	180,000	Raleigh, NC	\$11,700,000
97 Humboldt St.	Nortel Networks	238,000	Rochester, NY	\$9,700,000
5312 S.W. 6th	GE Capital	140,000	Ocala, FL	\$9,300,000
Walnut Creek Business Centre	Glenborough Realty Trust	100,000	Austin, TX	\$9,000,000
Arlington Downs Tower	Private	87,000	Arlington, TX	\$7,400,000