



MARK S. GREINER, CCIM

Co-Founder/Partner

E-mail: mgreiner@oxfordcommercial.com

PROFESSIONAL EXPERIENCE

Mark Greiner has over twenty-nine years of real estate brokerage experience in office leasing which has included both Landlord and Tenant Representation assignments.

With Oxford Commercial, Mark specializes in Landlord agency leasing and is able to draw from a wealth of transaction experience and marketing skills for the benefit of his clients. As part of a two man team, Mark is currently leasing two new LEED® Gold buildings at Four Points Centre. Four Points is a 333-acre master planned project, owned by Austin's largest landlord, Thomas Properties Group.

One of Mark's recent assignments was the leasing of the 109 acre mixed-use development, The Terrace, in Southwest Austin. During his thirteen year tenure at The Terrace, he, along with his partners, Spencer Hayes and Denise Kindred leased approximately 750,000 square feet. The most notable transactions were Cirrus Logic for 192,000 square feet, Vinson & Elkins for 135,000 square feet and the Linebarger Law Firm for 50,000 square feet.

Another one of Mark's past successes was Riata Corporate Park (9 buildings-740,000 square feet) in northwest Austin. During the 18 month assignment Mark leased approximately 350,000 square feet as CarrAmerica's exclusive leasing agent.

Prior to joining Colliers Oxford Commercial, Mark was with Grubb & Ellis for fourteen (14) years in Houston, Texas. Mark was a Senior Vice President and a Senior Marketing Consultant with Grubb & Ellis and was honored in 1990 and 1992 as a Top Twenty Producer for Grubb & Ellis nationally. In 1990, Mark also received the Commercial Property News' Top Twenty National Broker Award. One of Mark's major Houston agency leasing assignments was as exclusive agent for Exxon's real estate subsidiary Friendswood Development Company in leasing Greenspoint Plaza, a 2 million square foot mixed-use development in north Houston. During this 8-year assignment, Mark leased over 3 million square feet, which included a 410,000 square foot lease with Exxon and a 451,000 square foot build-to-suit to lease project for Anadarko Petroleum in 1992.

EDUCATION

In 1981 Mark earned a Bachelor of Business Administration degree in Finance from Texas A&M University. He is a member of the Austin Commercial Leasing Brokers Association (CLBA) and is a Certified Commercial Investment Member (CCIM).

AFFILIATIONS

As a community volunteer, Mark is involved with the Meals on Wheels program and serves on the Board of Directors for The Storehouse, a Christian based food pantry. Mark is married and has three children.



MARK S. GREINER, CCIM

Co-Founder/Partner

E-mail: mgreiner@oxfordcommercial.com

MAJOR LEASE TRANSACTIONS

CLIENTS

RENTABLE SQUARE FEET

Exxon Corporation - Houston	432,000
Anadarko Petroleum - Houston	370,000
Mobil Oil Corporation - Houston	250,000
Silicon Laboratories, Inc. - Austin	220,000
Metro Transit Authority - Houston	200,000
Cirrus Logic - Austin	192,000
American Bureau of Shipping - Houston	148,000
Vinson & Elkins - Austin	135,000
Pervasive Software - Austin	92,000
Swift Energy - Houston	85,000
HMSS - Houston	85,000
Aetna - Houston	75,000
Coopers & Lybrand - Houston	75,000
Net Solve - Austin	70,000
DSC Communications - Austin	70,000
Crossroads Systems - Austin	65,000
American Rice - Houston	60,000
Linebarger, Goggan, Blair & Sampson - Austin	49,000
WNS, Inc. - Houston	49,000
Janus Corporation - Austin	48,000
Ultramar Oil & Gas - Houston	40,000
Centaur Technology - Austin	37,000
Drilling Info - Austin	30,000
Yclip.com - Austin	30,000
Sigmatel - Austin	25,000
Vignette - Austin	25,000
Tejas Securities - Austin	25,000
Gunderson Dettmer - Austin	25,000
Kodak - Houston	20,000
Federal Express - Houston	20,000

TOTAL

3,047,000



200 W. Cesar Chavez, Suite 250 Austin, TX 78701

Phone: (512) 474-2400 Fax: (512) 477-3037

www.oxfordcommercial.com