



TED DOUCET, CCIM

Specializing in Tenant Services

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PROFESSIONAL EXPERIENCE

Ted Doucet joined Oxford Commercial in 2006 after launching his commercial real estate career in 2004. Ted is primarily focused on tenant services. He specifically helps his clients locate and negotiate for the lease or purchase of office space.

Previously, Ted spent 26 years working in the high-tech industry in sales and sales leadership roles. His experience, including 14 years working at leading Austin based high-tech start-ups, provides him with a unique understanding of the region, its innovation industries and its business objectives. He has a proven track record of helping organizations solve their most significant business challenges through his consultative approach.

Ted's previous professional accomplishments and experience include being an instrumental member of the executive team that built Pervasive Software into an industry leader and guided them through their initial public offering in 1997. Additionally, he has been a top producer at companies such as Digital Equipment Corporation, Sybase and Triactive.

NOTABLE LEASING TRANSACTIONS INCLUDE

- South University..... 59,000 SF
- Education Management Corp..... 50,000 SF
- CBG Holdings..... 35,000 SF
- Planview..... 32,000 SF
- Banker's Toolbox..... 21,000 SF
- SailPoint Technologies, Inc..... 17,000 SF
- Mr. Gattis Corp Headquarters..... 10,500 SF
- Weaver Tidwell..... 10,500 SF
- Accident Insurance Services, Inc..... 10,000 SF
- The Solomon Group..... 8,500 SF
- Manexa LLC..... 9,500 SF
- Bridgepoint Consulting..... 4,500 SF

EDUCATION

Ted received a Bachelor of Business Administration from Stephen F. Austin State University, including a General Business Major and Computer Science Minor. He is also a Certified Commercial Investment Member (CCIM).

AFFILIATIONS

Ted invests his personal time helping the Dominican Sisters of Mary, Mother of the Eucharist, build a Priory in the Austin area. As Chairman of "A Pledge of Future Glory" Golf Tournament, Ted is helping the Sisters raise money to achieve their goal of having a permanent location in the Central Texas Area. Previously, Ted served as a board member of the American Heart Association, Central Texas Board of Directors, and served as Chairman of the 2008 and 2009 Austin Start! Heart Walk. He has also volunteered for numerous Austin Heart Balls for the AHA.